### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2012 Second Round October 10, 2012

Project Number CA-12-137

Project Name Pueblo Nuevo Apartments

Site Address: 1492 Orchard Avenue

Coachella, CA 92236 County: Riverside

Census Tract: 457.060

Tax Credit Amounts Federal/Annual State/Total

Requested: \$222,030 \$0 Recommended: \$222,030 \$0

**Applicant Information** 

Applicant: Coachella Valley Housing Coalition

Contact: John Mealey

Address: 45701 Monroe St., Ste. G

Indio, CA 92201

Phone: (760) 347-3157 Fax: (760) 342-6466

Email: john.mealey@cvhc.org

General partner(s) or principal owner(s): Coachella Valley Housing Coalition

General Partner Type: Nonprofit

Developer: Coachella Valley Housing Coalition

Investor/Consultant: Community Economics
Management Agent: Hyder & Company

**Project Information** 

Construction Type: Rehabilitation-Only

Total # Residential Buildings: 11 Total # of Units: 50

No. & % of Tax Credit Units: 49 100% Federal Set-Aside Elected: 40%/60%

Federal Subsidy: HOME, USDA RHS 514, 515, and 521 (35 units - 73%)

Affordability Breakdown by Units and % (Lowest Income Points):

30% AMI: 5 10 % 40% AMI: 24 45 % 50% AMI (Rural): 8 15 %

### Information

Set-Aside: Rural

Housing Type: Large Family

Geographic Area: N/A
TCAC Project Analyst: Nicola Hil

## **Unit Mix**

10 2-Bedroom Units

20 3-Bedroom Units

20 4-Bedroom Units

50 Total Units

Uni	t Type & Number	2012 Rents Targeted % of Area Median Income	2012 Rents Actual % of Area Median Income	Proposed Rent (including utilities)
1	2 Bedrooms	30%	30%	\$452
7	2 Bedrooms	40%	40%	\$603
2	2 Bedrooms	50%	40%	\$608
2	3 Bedrooms	30%	30%	\$522
9	3 Bedrooms	40%	39%	\$671
2	3 Bedrooms	40%	39%	\$671
6	3 Bedrooms	60%	39%	\$671
2	4 Bedrooms	30%	30%	\$583
6	4 Bedrooms	40%	37%	\$724
6	4 Bedrooms	50%	37%	\$724
6	4 Bedrooms	60%	37%	\$724
1	3 Bedrooms	Manager's Unit	Manager's Unit	\$0

# **Project Financing**

Estimated Total Project Cost: \$3,254,070 Construction Cost Per Square Foot: \$23

Per Unit Cost: \$65,081

#### **Construction Financing Permanent Financing** Source Amount Amount Source Wells Fargo Bank \$1,885,525 USDA RHS 514 (assumed) \$117,092 USDA RHS 514 (assumed) \$117,092 USDA RHS 515 (assumed) \$193,409 USDA RHS 515 (assumed) \$193,409 Riverside County HOME \$500,000 Riverside County HOME **Project Reserves** \$500,000 \$83,767 **Project Reserves** \$83,767 Deferred Developer Fee \$28,554 Tax Credit Equity Tax Credit Equity \$300,000 \$2,331,248 **TOTAL** \$3,254,070

## **Determination of Credit Amount(s)**

Requested Eligible Basis (Rehabilitation): \$1,897,694 130% High Cost Adjustment: Yes Applicable Fraction: 100.00% Qualified Basis (Rehabilitation): \$2,467,002 Applicable Rate: 9.00% Maximum Annual Federal Credit, Rehabilitation: \$222,030 Approved Developer Fee (in Project Cost & Eligible Basis): \$343,069 Investor/Consultant: **Community Economics** Federal Tax Credit Factor: \$1.04997

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

## **Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis: \$1,897,694 Actual Eligible Basis: \$2,319,694 Unadjusted Threshold Basis Limit: \$12,772,700 Total Adjusted Threshold Basis Limit: \$12,772,700

**Adjustments to Basis Limit:** None

### **Tie-Breaker Information**

First: Large Family Second: 39.008%

# **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.20%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

# **Special Issues/Other Significant Information:**

TCAC staff noted that the project's contingency cost as a percentage of the total hard costs exceeds 5% at over 20%. According to the project consultant, the applicant built a high contingency cost into the budget due to the uncertainty of rehabilitation work in the project's region.

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

# **Local Reviewing Agency:**

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$222,030 State Tax Credits/Total \$0

### **Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation, any Readiness to Proceed Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

**Additional Conditions:** None

Points System	Max. Possible	Requested	Points
1 omts System	Points	<b>Points</b>	Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Public Funds	20	20	20
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ¼ mile of regular bus stop (or dial-a-ride service for rural set-aside)	4	4	4
Within ½ mile of public park or community center open to general public	3	3	3
Within ½ mile of public library	3	3	3
Within 1 mile of a full-scale grocery/supermarket of at least 25,000 sf	4	4	4
Large Family proj. w/i ¼ mile of public elementary and middle school project children may attend")	3	3	3
Within 1 mile of medical clinic or hospital	3	3	3
Within ½ mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Adult ed/health & wellness/skill bldg classes, minimum 60 hrs/yr instruction	5	5	5
After school program for school age children, minimum of 10 hours/week	5	5	5
Sustainable Building Methods	10	10	10
REHABILITATION			
Rehabilitate to improve energy efficiency (change in HERS II rating): 30%	10	10	10
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	148	148	148

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.